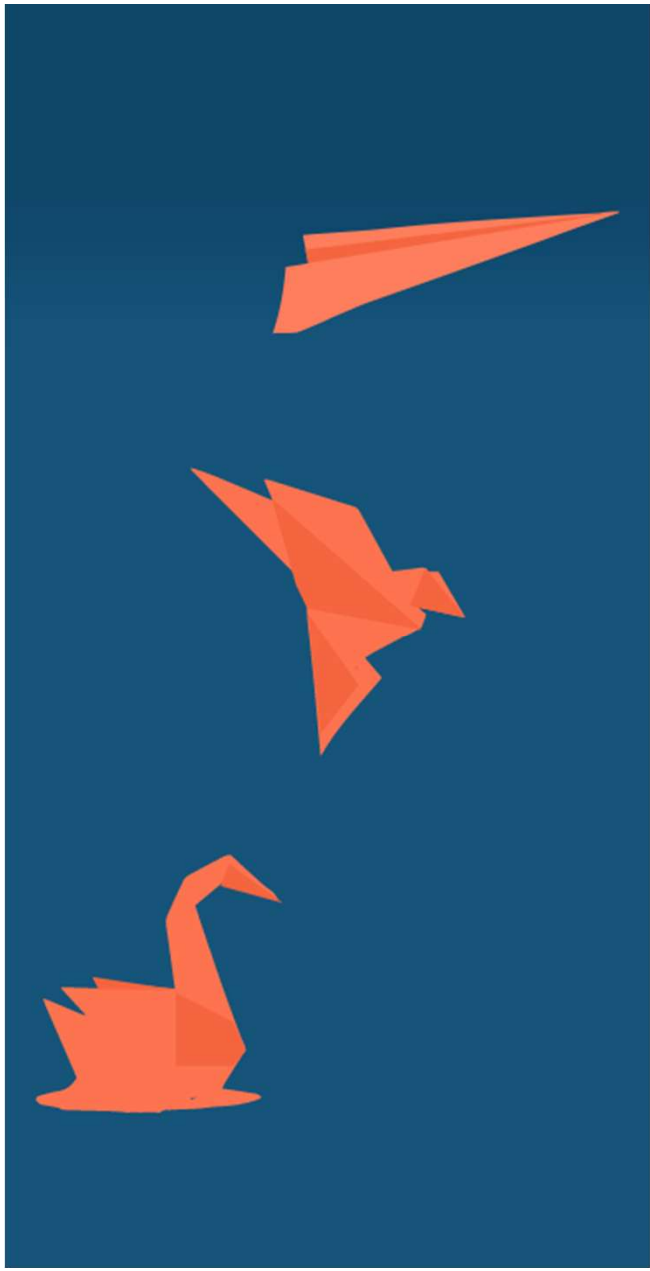
Performance and risk management platform

Agenda

- **About OIDA**
- **Platform modules**
- **Technology partner**
- Modulo di planning:
  - key features
  - how it works
  - developmental history
- Functional overview:
  - 5Y Plan & Annual Budget
  - Forecast
  - Ambiti di Pianificazione



About OIDA

OIDA was born as an evolution of the "Performance Management" Business Line of a Network of Enterprises. The goal is to integrate interdisciplinary skills to provide high value-added consulting services to specific markets.

Following a "**hybrid Product/Service" business model,** we designed a technical architecture* of a platform to support the Control Framework of Financial Intermediaries, also enabling the provision of high value-added consulting services

Thanks to a partnership with an IT service "outsourcers" for banks the platform was distributed to its clients, enabling a knowledge-sharing approach that maximized the value of the offered proposal

30 ***CUSTOMERS***

banks or other financial intermediaries use the platform

13 ***MODULES***

customized to support different client needs

700 ***USERS***

cross-functional use of the platform: from Top Management to the sales network to Risk Management

*(*) **Experience in technologies dedicated to Performance Management guided OIDA in scouting the most suitable technology partner: Board***

Our customers

OIDA's experience has matured across a variety of client types and collaborative methods, contributing to the product's functional richness and operational efficiency.

30 ***CUSTOMERS...***

13 *MODULI*

700 *UTENTI*

TWO DIFFERENT COLLABORATION EXPERIENCE

Through Bank's ICT Consortium

(integration of OIDA Platform in the information architecture and co-marketing of solutions/services)

AND

Direct customer (Banks)

DFFERENTIATED CUSTOMERS BUSINESS MODELS

Commercial Banks, Investment Banks, Specialized lending, Assets management,

(specific core functionalities)

BUSINESS MODEL

Retail, Private, Investment Bank

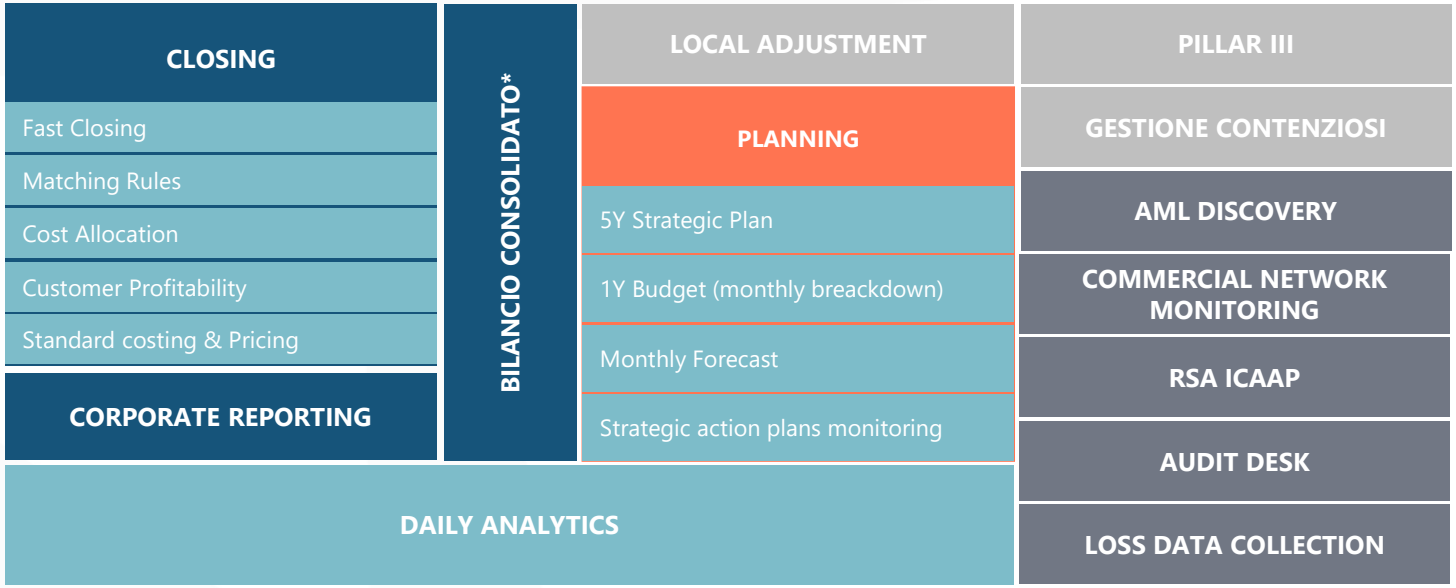
(core functionality customization)

SIZE

From small to large in terms of **Assets/ n. of accunts/ Organizational Complexity**

(process architecture customization)

La piattaforma applicativa



Organisational Unit engaged:

Planning& Control / Strategic / Risk Management
Other Functions (Financial Statements and Reporting, Legal Office)
Top Management / Network / Operational Users
Control Functions (Audit, Compliance, Anti-Money Laundering, ORM)

KEY PLATFORM APPROACH POINTS

- **Data Value Chain**: the platform interacts with a formalized information structure (though always subject to evolution). The various data sources are harmonized within a Data Quality & Integration path that ensures compliance with the objectives of the different modules.
- **Organizational Perimeter**: by selecting an appropriate dimensional set, processes are distributed to different actors, ensuring each has meaningful control variables and a synoptic view of results. This approach allows a high degree of pervasiveness of solutions in the organizational fabric.
- **Models and Methodologies**: calculation models supporting individual processes are flexibly designed, also integrating specific analytical functionalities via external engines (R). A configurable operational workflow ensures synchronization of all contributions to the output within/between modules.

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Strengths of our Planning model

Planning Model - Key features

Versioning

- **Advanced versioning** to support different needs: multi-scenario, management vs. network, stress test, recovery plan.
- Easy **scenario management** through copy of all assumptions at any stage of the process.
- Scenario processing with standard logic: inertial (automatic forecast), official (published for reporting).

Automation

- **Automatic proposal of all planning assumptions** based on actual data, latest available forecast, and previous year's plan (various "start up" criteria available).
- **"One click" Forecast processing**, integrating plan (or latest forecast) assumptions with the most up-to-date actual data.
- Management of relationships between measures to minimize manual input and maximize overall consistency of planned values.
- **Automatic correlation** between different dimensions of planning manual input.

Reporting

- Processing of main summary statements (P&L, BS, CF, KPI) and **comparison Actual vs Plan vs Forecast**.
- **Segmented "initiative" reporting**.
- Analysis of the contribution of specific initiatives to overall plan results.
- Definition of **objectives articulated for all "business owners"** and continuous monitoring.

Modularity

- **Basic and specific functionalities for each business model already available**. The model is suitable for extensive customizations for different users' needs.
- The Planning Module is natively integrated with the **Closing** and **Consolidated** Modules.

Planning model in numbers

Il modlo Planning in numeri

- **3Y Plan**
- **Budget**
- **Forecast**

3 Process

17 Dimensions

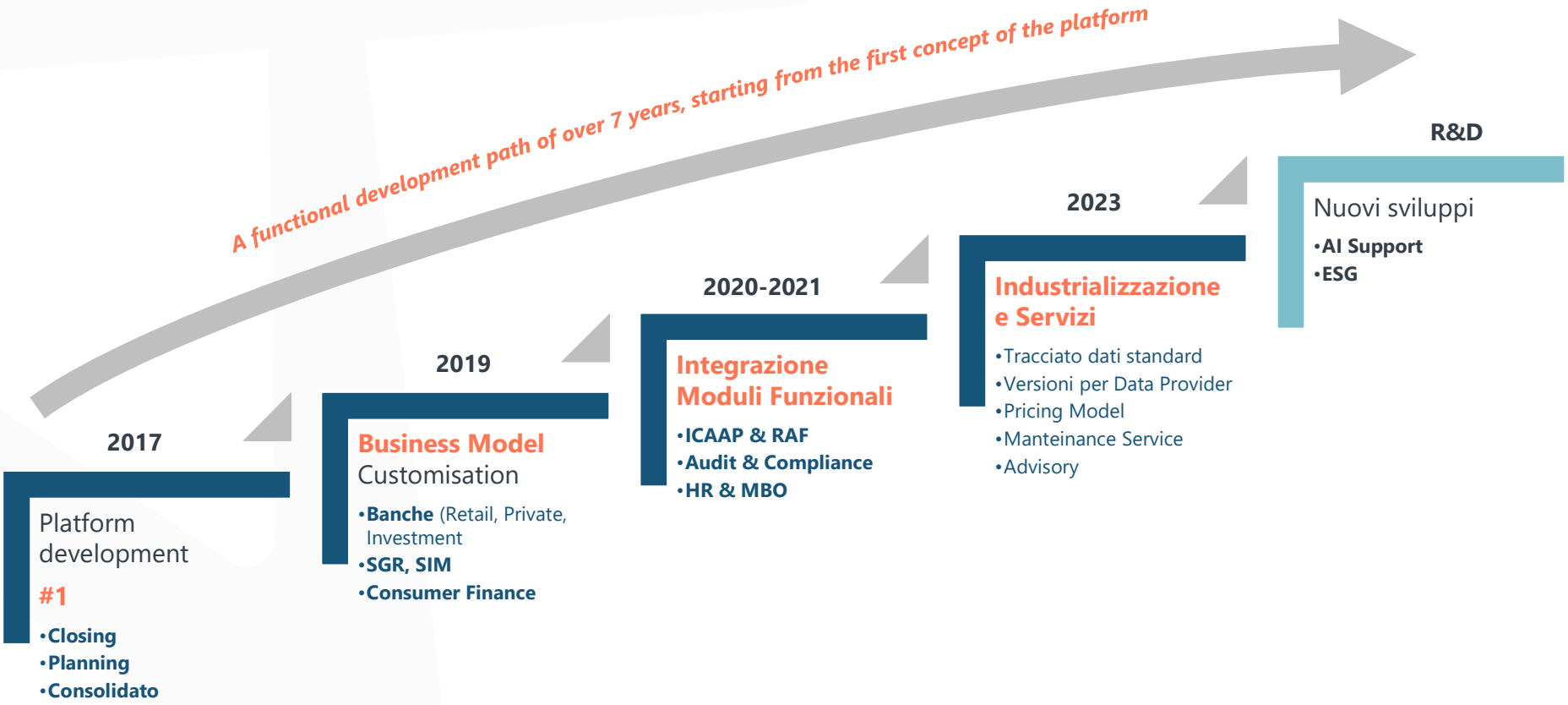
10^7 Managed combinations (cardinality)

Segmentation of Planning processes into **homogeneous areas** characterized by specific "business rules" and information structure. **Suitable for multiple business models** (composition and customization of areas))

450 Planning variables

20 Planning Areas

Short customization times due to the simplicity of the technology and experience gained in different contexts

>100 Reports (after 1 year from adoption)

Platform evolutionary path