



# Enterprise Planning for Allocation & Replenishment

## Industry challenges



Disparate systems and siloed processes drive poor allocation decisions.



Rule-based and manual A&R processes cannot dynamically adjust to demand shifts—resulting in lost sales, imbalanced stock, and increased markdowns.



30% of retailers rely on spreadsheets to manage complex A&R decisions.

## Dynamically align inventory decisions to customer demand

Synchronize inventory with continuous merchandising plans for optimized inventory levels and maximum profits.

board

Solutions Supporting  
Retail Planning

Planning Year: 2024

Main Settings

Category

TOPS

Subcategory

SHIRTS

Cluster

Formal Small

Choose Item

Item

✓

D10930003900

D10930018100

D10930019700

D10930038200

D10930068400

D1093100080

D10931646200

D10931849500

D10931841200

D10931843140

D10931843200

D10934501485

D10934520185

D10934532799

D10934537999

Initial Allocation


Quantity by Item

Quantity

Item

D10930003900

1,261 Units



Initial Allocation

SKU

Store

Quantity

Display Weeks

Weeks of Coverage

Sell Through

Initial Allocation

Item: D10930003900

D10930003900 - Size36

Store 16

75 Units

20 Weeks

5 Weeks

67%

13 Units

D10930003900 - Size38

Store 19

50 Units

20 Weeks

5 Weeks

67%

9 Units

D10930003900 - Size40

Store 16

144 Units

20 Weeks

5 Weeks

67%

25 Units

D10930003900 - Size42

Store 19

96 Units

20 Weeks

5 Weeks

67%

17 Units

D10930003900 - Size44

Store 16

144 Units

20 Weeks

5 Weeks

67%

25 Units

D10930003900 - Size46

Store 19

96 Units

20 Weeks

5 Weeks

67%

17 Units

D10930003900 - Size48

Store 16

113 Units

20 Weeks

5 Weeks

67%

20 Units

D10930003900 - Size50

Store 19

76 Units

20 Weeks

5 Weeks

67%

13 Units

D10930003900 - Size52

Store 16

81 Units

20 Weeks

5 Weeks

67%

16 Units

D10930003900 - Size54

Store 19

61 Units

20 Weeks

5 Weeks

67%

11 Units

D10930003900 - Size56

Store 16

91 Units

20 Weeks

5 Weeks

67%

16 Units

D10930003900 - Size58

Store 19

61 Units

20 Weeks

5 Weeks

67%

11 Units

D10930003900 - Size60

Store 16

43 Units

20 Weeks

5 Weeks

67%

8 Units

D10930003900 - Size62

Store 19

20 Units

20 Weeks

5 Weeks

67%

6 Units

D10930003900 - Size64

Store 16

33 Units

20 Weeks

5 Weeks

67%

9 Units

D10930003900 - Size66

Store 19

25 Units

20 Weeks

5 Weeks

67%

6 Units

Total

Total D10930003900

1,261 Units

222 Units

- Grand Total

TOTAL

1,261 Units

222 Units

## Key benefits



Reduce stockouts and improve availability.



Increase sell through and reduce markdowns.



Leverage Artificial Intelligence.

# A comprehensive range of capabilities:



## Comprehensive inventory control

Identify target stock levels and days of coverage at store/week level across your entire network.



## Built for retail

Allocate single distribution lots or prepacks.



## Increased Automation

Rapidly create suggested stocking decisions with comprehensive parameters that automatically optimize demand across all channels and fulfillment options.



## Omnichannel support

Seamlessly create initial allocation to channels and stores through integrated merchandising and assortment planning.



## Flexible replenishment options

Drive multiple replenishment methods for different scenarios and business needs.



## Enhance accuracy

Utilize advanced forecasting to determine future demand and planning scenarios. Leverage advanced AI/ML capabilities for best-in-class accuracy.

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**MISSONI**

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