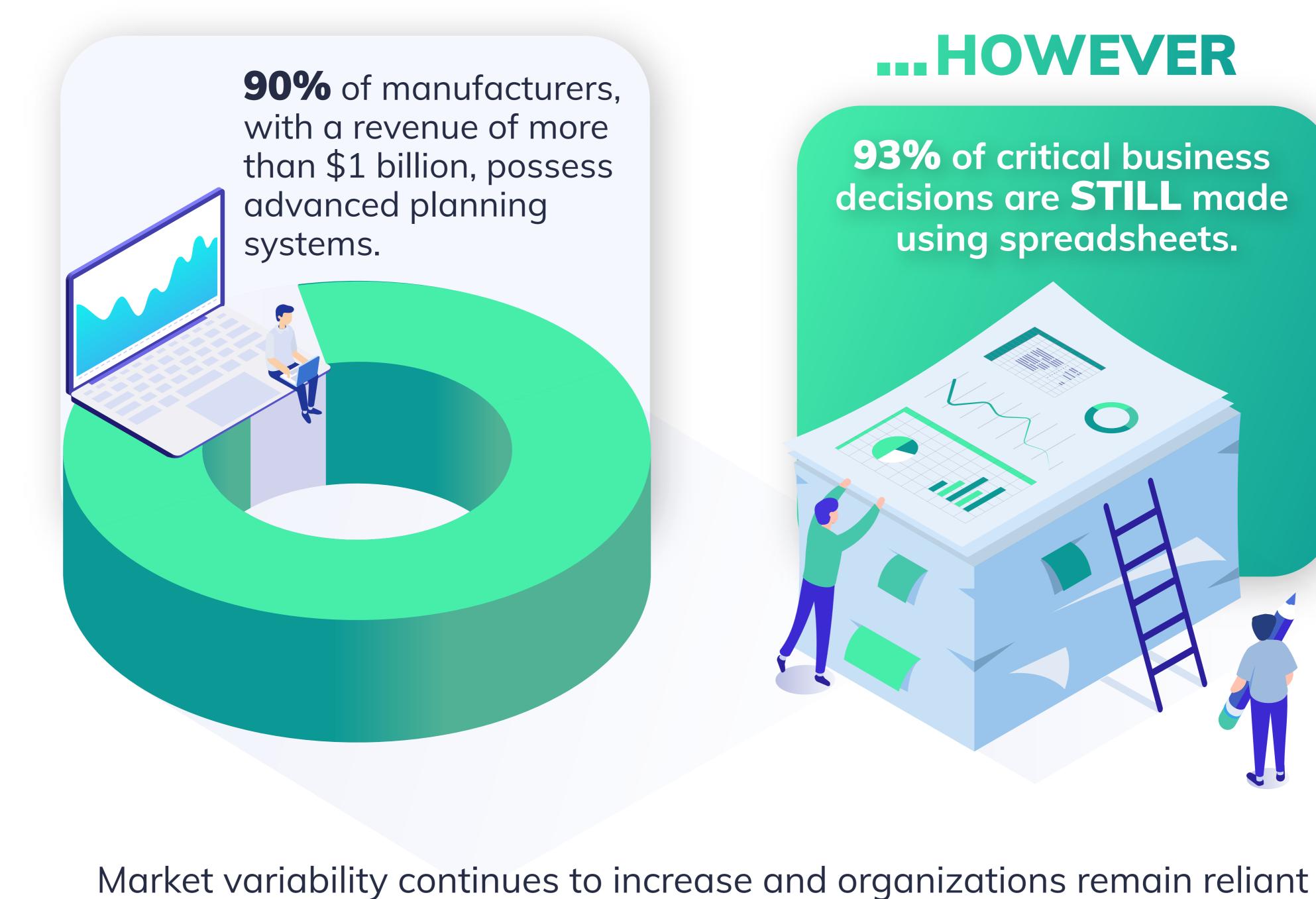


The problem with modelling Supply Chain excellence

requires excellence across Supply Chain planning – guided by intelligent tools.

Many companies have multiple Supply Chains. Optimizing and aligning them





on spreadsheet-based Supply Chain planning despite many already possessing more efficient and agile planning tools. They remain at significant risk of falling behind.

There are five factors to consider when

improving planning to a state of excellence

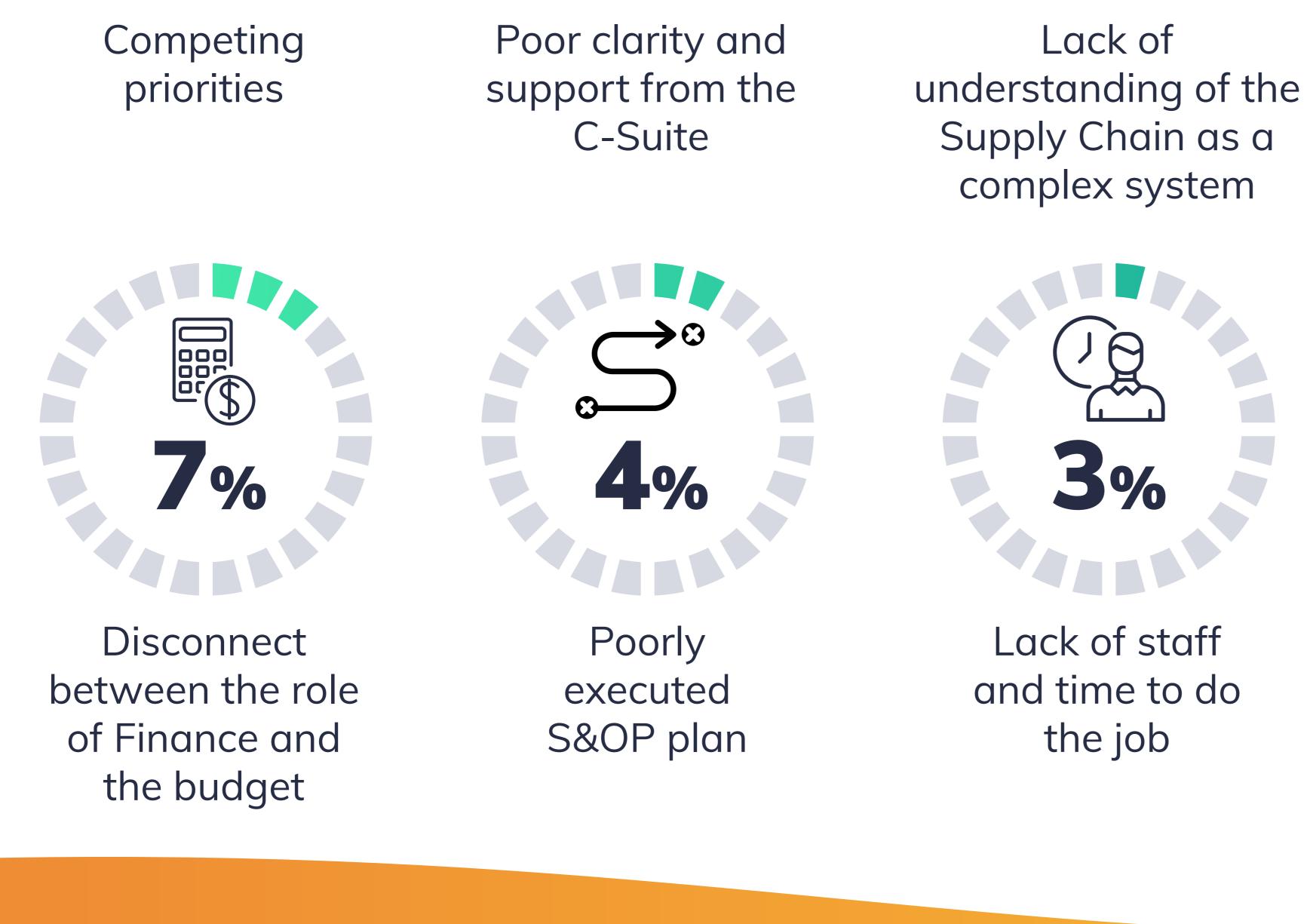


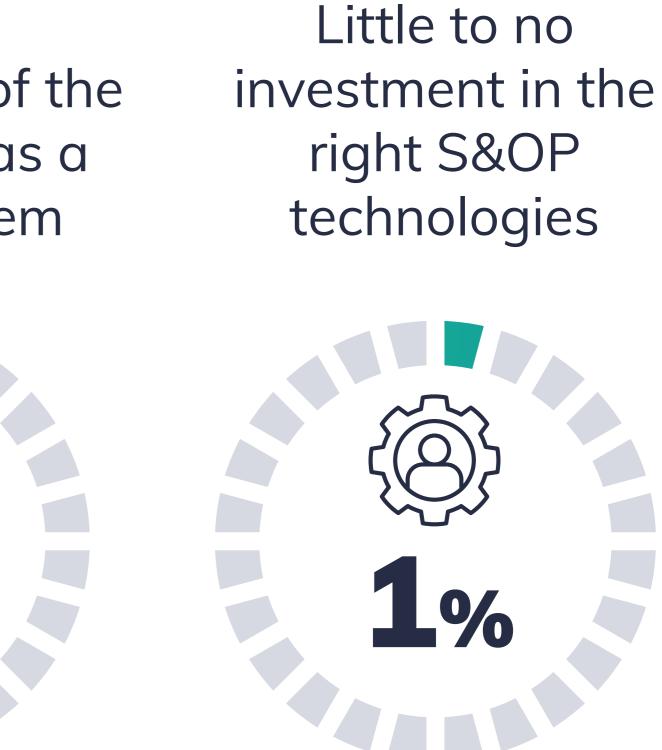
For organizations to use planning systems well, they must be aligned.

Collaboration without alignment is impossible.

What are the largest barriers Operational and Finance teams need to face together?

Key challenges to building an effective S&OP process





Not enough

skilled resources

made available

Managing Supply Chains to the budget Budgets are out of step with the market the moment they are

core goals when coupled tightly to the budget plan.

published, making it difficult for Supply Chains to achieve their

A short-sighted focus on cost throws the supply chain out of

balance. The most efficient (lowest cost per unit) supply chain is

not always the most effective in periods of heightened variability.

Four mistakes to avoid when executing S&OP

What are the most common pitfalls found in companies struggling

to develop successful S&OP processes?

Too much focus on cost



Tight control and

discipline of S&OP

execution

What-If analysis

guides S&OP

execution

"S" and "OP" are

balanced, with a

focus on "&"





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Each S&OP cycle

starts with an

after-action

review

Reliable metrics

across each

function are in

place